

# Testimonial of WVHCA Associate Membership

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“My Associate Membership in the West Virginia Health Care Association has afforded me the opportunity to build a solid client base within the healthcare industry, not only in West Virginia, but throughout other parts of the United States. In particular, the annual trade show has put me in direct contact with my target audience and provides a great venue for expanding my client base as well as a chance to solidify existing business relationships. The entire staff of the Association has always gone the extra mile to further my business interests in a competent and friendly manner. Membership most certainly has its privileges and rewards!”

Chip Urling  
Image by Design, LC

“I wanted to take a moment to thank you and the West Virginia Health Care Association for all that you have done for Medline and myself. Since developing a partnership with WVHCA, we have had the opportunity to develop business relationships with many long term care facilities that were unaware of our clinical programs in the past.

In the past few years, we have had the opportunity to partner with WVHCA in educating their members on the QIS Survey as well as Pressure Ulcer prevention. The response we have received from these educational events has been FANTASTIC!!

WVHCA does an amazing job of offering educational opportunities to their members on topics that are current and vital to the success of their facilities. I take great pride in being a partner with the WVHCA and I am thankful for all that you have done for Medline.”

Patrick Twohig, Divisional Manager  
Medline Industries